

A Supervised Machine Learning Approach to Data-driven Simulation of Resilient Supplier Selection in Digital Manufacturing

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Abstract

There has been an increased interest in resilient supplier selection in recent years, much of it focusing on forecasting the disruption probabilities. We conceptualize an entirely different approach to analyzing the risk profiles of supplier performance under uncertainty by utilizing the data analytics capabilities in digital manufacturing. Digital manufacturing peculiarly challenge the supplier selection by the dynamic order allocations, and opens new opportunities to exploit the digital data to improve sourcing decisions. We develop a hybrid technique, combining simulation and machine learning and examine its applications to data-driven decision-making support in resilient supplier selection. We consider on-time delivery an indicator for supplier reliability, and explore the conditions surrounding the formation of resilient supply performance profiles. We theorize the notions of risk profile of supplier performance and resilient supply chain performance. We show that the associations of the deviations from the resilient supply chain performance profile with the risk profiles of supplier performance can be efficiently deciphered by our approach. The results suggest that a combination of supervised machine learning and simulation, if utilized properly, improves the delivery reliability. Our approach can also be of value when analyzing the supplier base and un-

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covering the critical suppliers, or combinations of suppliers the disruption of which result in the adverse performance decreases. The results of this study advance our understanding about how and when machine learning and simulation can be combined to create digital supply chain twins, and through these twins improve resilience. The proposed data-driven decision-making model for resilient supplier selection can be further exploited for design of risk mitigation strategies in supply chain disruption management models, re-designing the supplier base or investing in most important and risky suppliers.

Keywords: Supplier Selection, Machine Learning, Simulation, Digital Supply Chain, Data-driven Decision-Making Support, Resilience, Digital Supply Chain Twin

1. Introduction

Companies whose suppliers are prone to disruption risks have a common question to ask. How do firms obtain better performance than others if similar suppliers are affected by disruptions? Recent research hypothesized that some of that success is attributable to the resilient supplier selection and development [1, 2, 3, 4, 5, 6, 7]. Manufacturing firms operate in environments with inherent uncertainties in demand, supply, cost, lead time (LT) and catastrophic disasters [8, 9, 10]. The increase in data availability and the emergence of new digital technologies, such as machine learning, cloud computing, internet of things (IoT) and blockchain enable managers and government to cope with uncertainties using intelligent decision-making principles [11, 12, 13, 14, 15, 16, 17, 18]. The Big Data phenomenon forced the development of new techniques in fast analytics and data science as part of business intelligence using firms' dynamic capabilities [19, 20, 21, 22]. Altay et al. [23] point out supply chain agility and supply chain resilience are dynamic capabilities that have significant effect on supply chain performance.

Digital manufacturing peculiarly challenge the supplier selection by the dynamic order allocations, and opens new opportunities to exploit the digital data to improve sourcing decisions. Gandomi and Haider [24] believe the current hype can be attributed to leading technology companies, such as IBM, who invested in building a niche analytics market. Techniques involving supervised machine learning (SML) have already become powerful tools with various applications within intelligent manufacturing systems [25, 26]. In

24 this study, SML is further investigated regards to its application to supplier
25 selection in digital manufacturing with consideration of resilience.

26 Supplier selection is a critical issue for maintaining competitive advantage
27 in supply chain (SC) management [27, 28, 29, 30]. Multi-factor supplier se-
28 lection has been recently extended by inclusion of disruption risks to address
29 SC resilience [5, 6, 7, 31, 32, 33, 34, 35, 36]. Achieving SC resilience involves
30 adopting reactive and proactive approaches by creating certain protections
31 and taking into account possible perturbations through contingency plans
32 or backup supply planning [37, 38]. Digital technologies do not only enable
33 data-driven decision support tools [39], but also stimulate the development
34 of new production forms, such as smart manufacturing and Industry 4.0
35 [9, 40, 41, 42, 43]. These new forms of digital manufacturing are character-
36 ized by higher flexibility, make-to-order environments and customer-driven
37 SC dynamic structuring, which requires dynamic supplier selection analysis.
38 At the same time, digital manufacturing is expected to face increased disrup-
39 tion risks due to increasing complexity and globalization [9]. As such, there
40 is also a need for new modeling approaches with which to analyze resilient
41 supplier selection in novel organizational networks [44] and Big Data can be
42 essential in supplier risk management as it can give detailed understanding
43 of supplier performance towards the identification of opportunities for better
44 sourcing [45].

45 Despite the considerable progress in resilient supplier selection and data-
46 driven decision support systems in SCs, we are not aware of any published
47 research that considers data-driven approaches to supplier selection with con-
48 sideration of resilience in a digital manufacturing environment. Since digi-
49 tal data is considered a key source for both new manufacturing forms and
50 decision-support systems [46], the objective of this study is to close the re-
51 search gap described above and, by means of a test case, advance knowledge
52 of how SML can contribute to supplier selection in the context of digital-
53 ization and SC resilience. Supplier selection involves consideration of both
54 recurrent and disruption events, i.e., frequent events with low impact and
55 rare events with high impact, respectively [7, 31, 47, 48]. According to Sawik
56 [49], in make-to-order environments and customer-driven SCs, customer ser-
57 vice level is of particular importance, since it can be analyzed as a substitute
58 for shortage costs that are hard to estimate.

59 While studies have established a salience of resilient supplier selection in
60 recent years, much of it was focusing on forecasting the disruption probabil-
61 ities. We conceptualize an entirely different approach to analyzing the risk

62 profiles of supplier performance under uncertainty by utilizing the data an-
63 alytics capabilities in smart manufacturing using the digital twin principles.
64 Hence, uncertainties of the environment are evaluated based on the learning
65 of the system in terms of suppliers performance in the SC. Digital SC twins
66 were recently defined as computerized models that represent the network
67 state for any given moment in time and allow for complete end-to-end SC
68 visibility to improve resilience and test contingency plans [50].

69 We develop a hybrid technique, combining simulation and SML and ex-
70 amine its applications to data-driven decision-making support in resilient
71 supplier selection. We consider on-time delivery (OTD), also known as deliv-
72 ery reliability, an indicator for supplier reliability, and explore the conditions
73 surrounding the formation of resilient supply performance profiles. Further,
74 we theorize the notions of risk profile of supplier performance and resilient
75 SC performance. We define risk profile of supplier performance as a set of
76 negative outcomes in simulation runs associated with a particular supplier in
77 terms of failing to meet the OTD requirement regarding the orders allocated
78 at the supplier. Resilient supply chain performance, in turn is abstracted
79 to total OTD of the SC regarding the customer demand [51, 52, 53] as a
80 composition of delivery date and delivery quantity.

81 We show that the associations of the deviations from the resilient sup-
82 ply chain performance profile with the risk profiles of supplier performance
83 can be efficiently deciphered by our approach. The results suggest that a
84 combination of SML and simulation, if utilized properly, improve the deliv-
85 ery reliability. Such a combination is unique in literature. It mimics the
86 complexity of business reality affording a more realistic approach to making
87 sourcing decisions and appears to be more relevant in practical environments.
88 Our approach can also be of value when analyzing the supplier base and un-
89 covering the critical suppliers, or combinations of suppliers the disruption
90 at which results in the adverse performance decreases. The results of this
91 study contribute to the understanding of the use of digital SC twins with the
92 aim to improve resilience by means of the combination of machine learning
93 (ML) and simulation. The proposed resilient supplier selection can be fur-
94 ther considered as a support system to design risk mitigation strategies in
95 the development of supplier portfolio, SC disruption management models or
96 investing in most important and risky suppliers.

97 The remainder of this paper is organized as follows. Section 2 presents
98 current relevant literature concerning supplier selection approaches and data-
99 driven decision support systems with consideration of resilience. Section 3

100 describes a hybrid approach to supplier selection, combining simulation and
101 ML. The results are discussed in Section 4 and managerial and theoretical
102 implications are discussed in Section 5. Section 6 concludes the paper by
103 highlighting the insights gained in this study and outlining future research
104 opportunities.

105 **2. State-of-the-art**

106 *2.1. Supplier selection with resilience considerations*

107 Our study builds on three conceptual perspectives. First and principally,
108 we greatly benefited from the literature on resilient supplier selection. The
109 second perspective is the application of ML techniques to SC management.
110 Finally, studies on data-driven decision support systems for supplier and
111 disruption risk management pointed the directions in development of infor-
112 mation management framework in our model.

113 As SC structures become increasingly complex and global, manufactur-
114 ing firms become increasingly dependent on their suppliers. Complexity and
115 globalization also increase SC risk exposure [6]. Hamdi et al. [54] state that
116 the best supplier is usually the one who can deliver the right product at the
117 right time, in the right place, in the right quantity at a competitive price.
118 Increased SC risk exposure forces the inclusion of resilience into supplier
119 selection procedures [5, 6, 19, 27, 34, 35]. The concept of SC resilience is de-
120 fined by Ivanov et al. [9] as a complex characteristic of non-failure operation,
121 durability, recoverability with the maintenance of SC processes and the SC as
122 a whole. Therefore, supplier selection has become a key element in designing
123 efficient, synchronized and resilient operations in digital manufacturing SCs.

124 Rajagopal et al. [8] and Hamdi et al. [54] carry out literature reviews
125 correlating topics of supplier selection and risk management in the SC, the
126 first being a subset of the second. According to Tomlin [31] and Dolgui
127 et al. [48], the risks in SCs can be divided into recurrent or disruptive. For
128 Jüttner et al. [55], risks in the SC can be classified as internal risks, SC risks
129 or external risks. The authors state the first arises within the organization,
130 the second arises externally to the organization but within the SC, and the
131 third arises externally and outside the SC, that is, it affects several chains
132 simultaneously.

133 Ivanov and Dolgui [56] elaborate on the importance of increasing SC re-
134 siliance in efficient ways, i.e., achieving SC resilience (resilient + lean). As
135 such, resilient supplier selection must be subject to a multi-factor analysis. In

136 his seminal paper, Dickson [29] presents 23 criteria, of which quality, delivery
137 and performance history are shown to be the three most important factors
138 in vendor selection. Drawing from recent literature, Chen et al. [57] cluster
139 11 main criteria for supplier selection, alongside their definitions, these are:
140 finance, quality, delivery, relationship, service, technology, supply facilities,
141 management, efficacy, environment and risk factors. Therefore, in this paper,
142 delivery reliability assessed based on historical data is considered to measure
143 service level performance. Furthermore, Hamdi et al. [54] subdivides supplier
144 selection decision approaches into four: i. quantitative, ii. qualitative, iii.
145 using simulation tools and iv. using artificial intelligence. In quantitative
146 approaches, the factors or criteria under study can be measured and quanti-
147 fied numerically, for instance, delivery reliability [30]. None of these studies,
148 though, formally examined the data analytics capabilities in selecting the
149 resilient supplier portfolios – a distinctive and significant contribution made
150 by our study. In our study, a hybrid approach integrating a simulation tool
151 and SML techniques is developed and tested.

152 Rajesh and Ravi [58] state resilience means the adaptive capability to
153 respond to disruptions and recover from them. A resilient supplier is able
154 to provide good quality products at economic rates and is flexible enough
155 to accommodate demand fluctuations with shorter LTs over a lower ambi-
156 ence of risk without compromising safety and environmental practices [58].
157 Furthermore, the development of SC resilience is of particular importance
158 when developing an agile SC in uncertain market conditions and flexibility
159 strategies. For example, dual or multiple sourcing are typically utilized to
160 cope with disruption risks and recovery measures [34, 35, 59].

161 Torabi et al. [4] propose a five-step method to enhance the supply re-
162 siliance level in a scenario-based, bi-objective, possibilistic mixed integer lin-
163 ear model to build resilient supply bases for global SCs. The computational
164 experiments indicate the consideration of disruptive events can have signifi-
165 cant impact on selected supply bases. The authors introduce a new supply
166 side objective function to calculate the resilience level of the selected supply
167 base and consider several strategies, such as suppliers' business continuity
168 plans, fortification of suppliers and contracts with backup suppliers, to en-
169 hance the resilience level of the supply network.

170 Sawik [3] states a resilient supply portfolio includes protected suppliers
171 that are capable of supplying despite disruption, as well as having emergency
172 inventory options which can be used to compensate for the lost capacity of
173 suppliers and to replace non-delivered parts ordered from disrupted suppliers.

174 Bohner and Minner [60] use a mixed-integer linear program approach to
175 solve the supplier selection problem subject to disruptions. The model con-
176 siders backup suppliers and less risky, but more expensive, main supplier.
177 They evaluate supplier selection performance in terms of cost and trade-offs
178 between economies of scale and failure risk. Diverse techniques and methods,
179 such as multi-objective mixed integer programming, stochastic mixed inte-
180 ger programming, fuzzy analytic hierarchy process, bayesian network, con-
181 ditional value-at-risk (CVaR), worst-case CVaR, data envelopment analysis,
182 technique for order of preference by similarity to ideal solution and analytical
183 approaches are used to perform resilient supplier selection under operational
184 and disruption risks [6, 33, 61, 62, 63, 64, 65].

185 Vugrin et al. [66] define the resilience capacity of a system as a function
186 of absorptive, adaptive, and restorative capacities. Hosseini and Barker [5]
187 used this concept and extended it to the supplier selection problem. First,
188 absorptive capacity refers to the ability to absorb shocks from disruptive
189 events, implying proactive planning or development of pre-disaster strate-
190 gies. In the context of supplier selection, the authors cite four main fea-
191 tures: geographical segregation, i.e., segregation of a supplier geographically
192 from natural disasters, surplus inventory, backup supplier contracting and
193 physical protection, i.e., security of suppliers' facility from disruptive events.
194 Second, adaptive capacity is considered a temporary post-disaster strategy,
195 e.g., redundant transportation for use in non-standard rerouting following
196 disruption. Last, restorative capacity refers to the recover phase and is the
197 last line of defense against disruption.

198 Considering the SC as a whole, the dynamic nature of the supplier-
199 customer relationship influences disruption propagation, and therefore the
200 SC structure and dependence [67]. Wu and Olson [32] state long-term and
201 permanent relationships in SCs usually result in benefits such as lower pur-
202 chase costs and can culminate in lower prices for the final customer. This
203 perspective is echoed by Sheffi and Rice Jr. [68] and Chen et al. [57], who
204 emphasize that loyalty in the supplier-customer relationship provides bene-
205 fits to the SC by making it more resilient to crisis and demand fluctuations.
206 However, the authors do not address the fact that in this period of digital
207 transformation firms are becoming more data-oriented and may even overlap
208 this loyal relationship between supplier-customer in decision-making supplier
209 selection processes.

210 Despite the significant advances achieved in recent years, the literature
211 reviewed does not specify an explicit approach to using the digital data in im-

212 proving SC performance by building the resilient supplier portfolios. While
213 a growing body of literature pointed to the importance of developing the
214 resilient SC, less attention was directed to the exploiting the resilience ca-
215 pabilities through a dynamic analysis of SC performance [47, 51]. An im-
216 portant dimension in resilient supplier selection – the dynamic analysis of
217 supplier performance risk profiles was left ignored. Given that the relation-
218 ship between suppliers and customers may become ephemeral and strongly
219 influenced by data with automated intelligent decision-making, it is possible
220 to perceive that new research opportunities in this field will arise.

221 *2.2. Data-driven decision support systems for supplier and disruption risk* 222 *management*

223 Digital factory concepts share the attributes of smart networking [69].
224 The vision of Industry 4.0 is that the manufacturing system contains all the
225 relevant information about its production and supply requirements. Digital
226 technologies enable flexible decision-making by providing real-time data for
227 all parts of the SC [20, 70, 71].

228 Dubey et al. [11], Papadopoulos et al. [10], Gunasekaran et al. [12], Choi
229 et al. [72] and Nguyen et al. [73] provide evidence that data analytics is be-
230 ing applied to SC management in procurement, manufacturing shop floors,
231 routing optimization, real-time traffic operation monitoring, proactive safety
232 management, and in-transit inventory management in logistics/transportation.
233 Reducing SC cost as well as carbon emissions are important tasks to consider
234 in operational decisions in order to be competitive in the digital manufac-
235 turing environment [74, 75]. Models providing optimal decisions consider-
236 ing sustainable procurement and transportation based on real data can be
237 found in the literature [76, 77]. Furthermore, Kaur and Singh [78] model
238 sustainability-resilience link at the supply chain design level through the
239 procurement and logistics of raw material. Their model suggests there is a
240 trade-off between lot-size orders, carbon emissions and SC resilience, mean-
241 ing that smaller lot-size leads to larger carbon emission due to transportation
242 and greater risk of supply chain disruption. A similar problem setting of sus-
243 tainable use of resources to build SC resilience can be found in Pavlov et al.
244 [79].

245 Papadopoulos et al. [10] point out that data analytics can help improve SC
246 risk management and disaster-resistance. Choi and Lambert [80] and Choi
247 et al. [81] provide evidence of how data analytics can be used to improve the

248 resilience of SC operations by utilizing firms databases and large volumes of
249 data to predict risks, assess vulnerability and enhance their SCs.

250 Simchi-Levi et al. [82] present a data-driven system to analyze supplier
251 exposure in the automotive sector. This system estimates supplier risk expo-
252 sure, and evaluates pre-disruption risk mitigation actions and optimal post-
253 disruption contingency plan deployment. The system integrates databases,
254 a quantitative risk-exposure model, and an output performance visualization
255 tool. The data sources include material requirements planning system, the
256 purchasing database, and sales-volume planning information based on the SC
257 mapping methodology [83]. The optimization engine uses the data to test the
258 various performance impacts of disruptions. Decision-makers in procurement
259 and risk specialists can use the system to track risk exposures in real time
260 as inventory levels fluctuate and the SC structure evolves. The frequency
261 of updates relies on the data-integration technology and the computational
262 tractability of the optimization models.

263 Ivanov et al. [9] show that data analytics can be used at the planning
264 stage to identify supplier risk exposure and can help at the reactive stage to
265 monitor and identify disruptions. They propose a framework of integrated
266 cyber-physical SC simulation and optimization and relate this framework
267 to system-cybernetics principles. Their results echo those in the study by
268 Choi [84] that presented a new practical perspective on how big data related
269 technologies can be used for global SCs with a system of systems mindset.

270 *2.3. ML applications to SCs and manufacturing*

271 ML can be applied to resilient SCs. Baryannis et al. [85] summarize
272 recent AI applications to SC risk management and show future research op-
273 portunities in risk identification, assessment and response. Priore et al. [86]
274 apply ML to the dynamic selection of replenishment policies according to SC
275 environmental dynamics. ML techniques have been applied to detect bot-
276 tlenecks, high-risk tasks and events in order to achieve adequate production
277 rescheduling [87, 88]. Palombarini and Martínez [89] prototype an applica-
278 tion that performs rescheduling based on relational reinforcement learning
279 (RL).

280 Shahzad and Mebarki [90] propose framework based on data mining for
281 job shop scheduling problems (JSSPs) that identifies the critical parameters
282 and states of particular dynamic scheduling environments. Stricker et al.
283 [91], Waschneck et al. [92] and Li et al. [93] use RL to solve the JSSP. First,

284 Stricker et al. [91] develop an RL-based adaptive order dispatching algo-
285 rithm that can outperform existing rule-based heuristics approaches. Sec-
286 ond, Waschneck et al. [92] test an RL approach in a simulation of a discrete
287 event at a small semi-conductor factor and observe that although the learn-
288 ing algorithms do not overcome the heuristics, the RL was able to reach an
289 expert knowledge level with two days of training. Third, Li et al. [93] in-
290 vestigate pricing, lead-time, scheduling and order acceptance decisions in a
291 make-to-order manufacturing system with stochastic demands in a discrete-
292 event simulation model. They develop an RL based Q-learning algorithm
293 (QLA) and find that the QLA performance is superior to the existing poli-
294 cies.

295 Tuncel et al. [94] apply an RL approach to solve a disassembly line balanc-
296 ing problem with uncertainty. Kartal et al. [95] develop a hybrid methodology
297 that integrates ML with multi-criteria decision-making techniques in order to
298 execute multi-attribute inventory analysis. The authors implemented naive
299 bayes, bayesian network, artificial neural networks (NN), and support vector
300 machine (SVM) algorithms to predict classes of initially determined stock
301 items in a large-scale automotive company. Sharp et al. [96] analyze ap-
302 proximately 4000 abstracts by means of the Natural Language Processing
303 technique and conclude that generically applicable algorithms such as NNs
304 and SVMs are gaining popularity in the field of manufacturing.

305 Another application of ML to manufacturing is prediction of LT and cy-
306 cle time (CT) key performance indicators. Most production planning and
307 scheduling methods rely on LTs. The efficiency of these methods is crucially
308 affected by the accuracy of LT prediction [97]. The authors perform an LT
309 prediction based on regression algorithms for a real flow-shop environment
310 exposed to frequent changes and uncertainties resulting from the changing
311 customer order stream. Lingitz et al. [98] use SML approaches to perform
312 LT prediction based on historical production data obtained from manufac-
313 turing execution systems. CT forecasting is one of the most crucial issues
314 for production planning in terms of maintaining high delivery reliability in
315 semiconductor wafer fabrication systems [99]. Wang et al. [100] use a recur-
316 rent NN to model a CT forecast, estimating the short-term CT forecast of
317 wafer lots.

318 Location awareness has high potential to produce valuable information in
319 manufacturing facilities [101]. Technologies such as radio frequency identi-
320 fication (RFID) and bluetooth low energy devices, e.g., beacons, enable the
321 collection of data pools from manufacturing shop-floors. Carrasco et al. [101]

322 present a system that finds the nearest machine to a user. The authors use
323 nearest neighbor, weighted k-Nearest Neighbor (k-NN) and bayesian infer-
324 ence techniques. Solti et al. [102] investigate the effectiveness and efficiency
325 of outlier detection methods for finding misplaced products in a real setting
326 with an RFID inventory robot. Their research suggests that ML techniques
327 can be effectively used to harness sensor systems for improved operational
328 use cases. Similarly, Kho et al. [103] use RFID technology to capture real-
329 time production data and then apply two ML techniques: k-means clustering
330 and gradient descent optimization. The authors state that valid predictions
331 about the expected overall manufacturing time for a given number of manu-
332 facturing batch inputs can be obtained.

333 ML has been used to improve manufacturing at the process level. For
334 instance, Diaz-Rozo et al. [104] propose a cyber-physical system (CPS) for
335 machine component knowledge discovery based on clustering algorithms us-
336 ing real data from a machining process. Three clustering algorithms are com-
337 pared – k-means, hierarchical agglomerative and Gaussian mixture models –
338 in terms of their contribution to spindle performance knowledge during high
339 throughput machining operation. Furthermore, Kruger et al. [105] show that
340 the process optimization is capable of learning and optimizing a high-volume
341 gun drilling process. The learning process generated regression models for
342 the manufacturing process and the agent was able to determine the optimal
343 trade-off between the technical and economic factors.

344 Guo et al. [106] present a SVM model combined with decision tree (DT)
345 to address issues on supplier selection including feature selection, and multi-
346 class classification. Mirkouei and Haapala [107] also use SVM and DT inte-
347 grated with a mathematical programming approach to supplement existing
348 supplier selection methods in a biomass-to-biofuel SC.

349 Although ML is not a favorable method for all industrial problems, en-
350 couraging the application of learning algorithms can contribute to the achieve-
351 ment of autonomous production systems [91]. Kusiak [108] highlights five
352 gaps in manufacturing innovation in the digital transformation era: i.) adopt
353 data strategies, ii.) improve data collection, use and sharing, iii.) design pre-
354 dictive models, iv.) study general predictive models and v.) connect facto-
355 ries and control processes. Therefore, since ML provides intelligent outcomes
356 from data, a close follow up in this research field is fundamental to innovation
357 in a resilient data-driven manufacturing environment.

358 Despite of significant advances in ML application to SC and operations
359 management achieved recently, the literature does not specify directions as

360 to how to make use of digital data and to utilize the ML advantages to build
361 resilient supplier portfolios. As a result, it is not yet clear how ML can con-
362 tribute to the conceptual and technological frameworks of resilient supplier
363 selection. This also means that the causes of SC performance perturbations
364 due to disruptions in supply base have not been entirely disentangled from
365 the risk profiles of supplier performance.

366 **3. Digital Manufacturing Experimentation**

367 In this section, a digital manufacturing experiment is described, which
368 adopts a hybrid approach in combination with simulation and ML models
369 and integrates these within the context of supplier selection.

370 *3.1. Simulation Model*

371 Simulations make use of agents, system dynamics and discrete events to
372 gain a better understanding of interactions and support the deployment of
373 organizational networks [44]. In this study, the simulation model is performed
374 with Anylogic software and represents a make-to-order manufacturing system
375 which has up to four raw material suppliers. Fig. 1 illustrates the information
376 and materials flows in the simulation model.

377 According to the model parameters, raw material orders only occur after a
378 customer order is consolidated and raw material is the only necessary supply
379 to manufacture the final product. The purchase orders are characterized
380 by normal distributions as shown in Bodaghi et al. [109] as well as demand
381 uncertainty. Furthermore, it is assumed only one type of product being
382 delivered and price and supplier competition analysis are neglected.

383 Supplier performance is modeled in way that is similar to that of Tomlin
384 [31]: one supplier may be unreliable in a certain period and also may have
385 deterministic capacity limitations. In this paper, four possible suppliers are
386 considered and the previously mentioned restrictions influence the delivery
387 performance of suppliers, which is modeled according to a normal distribu-
388 tion.

389 *3.2. ML Model*

390 ML addresses the question of how to build computers that improve auto-
391 matically through experience. It is one of the most rapidly growing technical
392 fields, lying at the intersection of computer science and statistics, and at
393 the edge of artificial intelligence and data science [26]. In this work, the

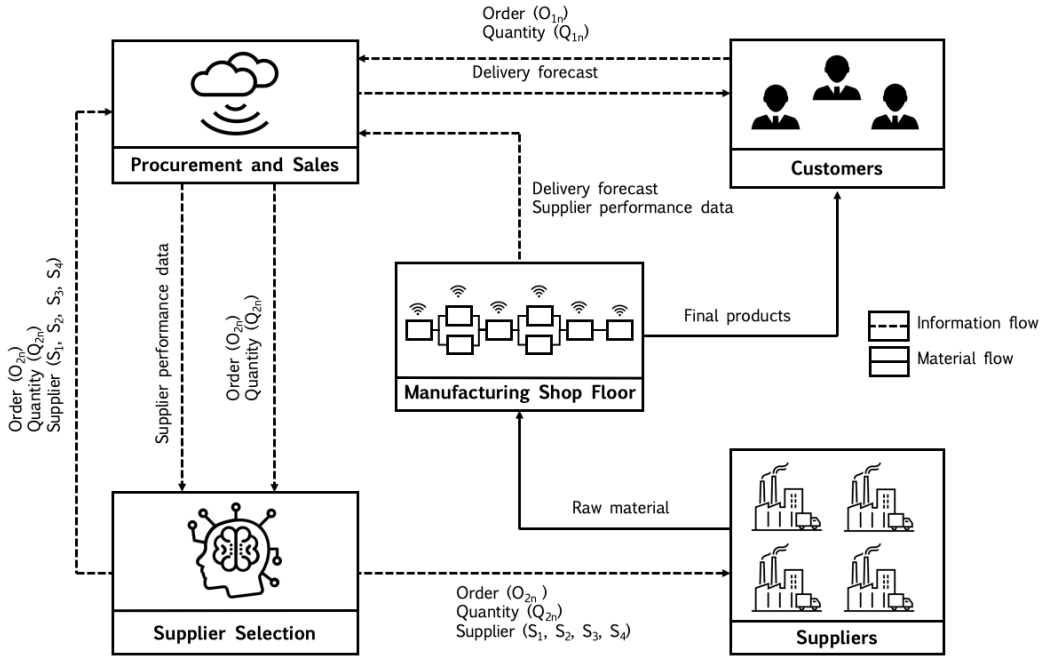


Figure 1: Make-to-order simulation model.

394 ML model is implemented using the Scikit-Learn package, which is defined
 395 by Pedregosa et al. [110] as a Python module that integrates a wide range
 396 of state-of-the-art ML algorithms for medium-scale supervised and unsuper-
 397 vised problems. Moreover, other packages such as Numpy, Matplotlib and
 398 Pandas are also used to perform data preprocessing, data analysis and visu-
 399 alization tasks. Fig. 2 shows the supplier selection model using SML.

400 The preprocessing step can often have a significant impact on the gen-
 401 eralized performance of a SML algorithm and may include sub-steps, such
 402 as data cleaning, normalization, transformation, feature extraction and se-
 403 lection, etc. [111]. In this work, since data is generated from a simulation,
 404 the database is of good quality: such issues as missing values, impossible
 405 data combination (e.g., negative number of products), zero values etc. rarely
 406 occur. Therefore, the preprocessing step is simpler when dealing with simu-
 407 lation models as compared to real databases.

408 Manufacturing problems can often be labeled and specialist feedbacks are
 409 available, therefore SML techniques are recommended for manufacturing ap-
 410 plications [25]. The labels in SML may be of discrete or continuous type and

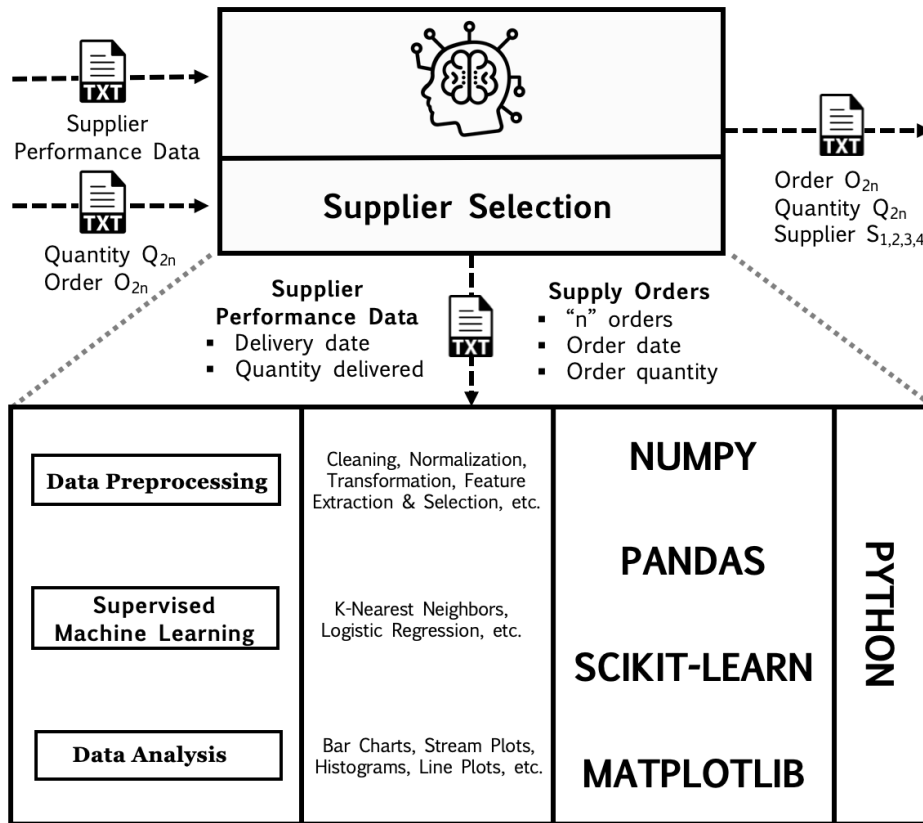


Figure 2: Supplier selection model using supervised machine learning.

411 can be managed by classification or regression algorithms, respectively [112].
 412 The classification is used for prediction, pattern recognition and detection of
 413 anomalous values while regression is used for prediction and ranking. Two
 414 SML algorithms are used for classification in this work: k-NN and Logistic
 415 Regression (LR).

416 The k-NN algorithm is a non-parametric procedure, i.e., it does not as-
 417 sume prior knowledge of statistical distributions, that assigns to the un-
 418 classified instance the nearest instance label using geometric distances [113].
 419 Although LR contains the word regression, it is a learning algorithm used
 420 to classify or predict the probability of occurrence of an event by adapting
 421 the data to a logistic function and can be used for situations in which the
 422 dependent variable is a binary [114]. In addition, LR is a resource that al-

423 lows estimating the probability associated with the occurrence of a particular
424 event in the face of a set of explanatory variables, i.e., variables that affect
425 the system response and can be defined by the researcher.

426 The k-NN algorithm is the most common classification algorithm in cases
427 where there is no prior knowledge of data distribution [115], and LR is based
428 on supervised learning, which organizes itself according to the nature of the
429 input data and there is little need to know about the characteristics of this
430 input data [114]. Although it is known the simulation utilizes normal dis-
431 tribution, in real cases data is likely to differ from a well-behaved normal
432 distribution, so the SML model does not take advantage of any prior knowl-
433 edge about the system behavior in order to better represent a real case. The
434 aim of the model is to select suppliers with the best chance of delivering an
435 order on time based on past data.

436 In this work, past data is categorized as i.) deliveries on-time and ii.)
437 late deliveries. The k-NN algorithm is applied separately for each of the two
438 datasets and maps the suppliers' performance according to the previously
439 mentioned characteristics of the model: date and order quantity. In LR, both
440 datasets are the input data and the expected result for each customer order
441 is the probability of each supplier delivering the order within the expected
442 time frame. Therefore, the risk profile represents the probability of success in
443 predicting the supplier behavior in the system regarding the target feature,
444 which is the OTD in this model.

445 The LR algorithm draws a risk profile for each supplier based on the
446 model's input data, i.e., relevant features that influence the OTD perfor-
447 mance for each order: date and order quantity. The output data from this
448 profile is the probability of success in delivering that order on time. After
449 this, through a ranking of the suppliers, the less risky supplier for that par-
450 ticular order is selected. The k-NN algorithm considers the same input data
451 and the algorithm predicts which supplier has the greatest probability of de-
452 livering an order on time and which supplier has the greatest probability of
453 performing a late delivery. After this, the supplier with the greatest chance
454 of delivering the order on time is selected.

455 In addition, a combination of these two techniques is presented in this
456 paper. The first, Hybrid A, confronts the results of both algorithms' clas-
457 sification without considering the accuracy of each technique. The second,
458 Hybrid B, takes the same approach, but considers the accuracy of each clas-
459 sifier.

460 The accuracy for the k-NN model is the rate in which the model correctly

461 predicts the real outcome. For instance, acc_a and acc_b stand for the accu-
 462 racy of the k-NN model which uses the deliveries on-time and late deliveries
 463 categorizations, respectively. Furthermore, R_{ka} and R_{kb} stand for the k-NN
 464 classifier results using the deliveries on-time and late deliveries categoriza-
 465 tions, respectively.

466 The accuracy for the LR model is the area under the receiving operat-
 467 ing characteristic (ROC) curve. The area under the curve (AUC) can vary
 468 from 0 to 1 and a value of 0.5 is considered a random prediction perfor-
 469 mance. Fawcett [116] presents a detailed explanation of ROC curve analysis.
 470 Moreover, R_{lr1} and R_{lr2} represent the results for the first and second suppli-
 471 ers most likely to meet the demand on time according to the LR classifier,
 472 respectively. Both pseudo-codes are presented as follows.

Algorithm 1 Hybrid A

```

1: procedure SELECTION( $d, q$ )                                ▷ date and quantity
2:   if  $R_{lr1} = R_{kb}$  then
3:     return  $R_{ka}$ 
4:   else
5:     return  $R_{lr1}$ 
6:   end if
7: end procedure

```

473 *3.3. Integration*

474 The integration of the simulation and ML models is accomplished through
 475 the data exchange results of each model. In this work, the data exchange is
 476 achieved with the help of text format files. The sequence of activities for this
 477 integration can be summarized in three steps, as shown in Fig. 3.

478 The first step consists of (i.) database generation by means of a simulation
 479 model. In step two (ii.) this database is used as input data in the ML model
 480 and then intelligent decision-making results are generated in an output file,
 481 which serves as input data to the test simulation experiment. Finally, in step
 482 three (iii.) the test simulation results are compiled and analyzed.

483 *3.4. Numerical Experiment*

484 Under the framework shown in Subsections 3.1 - 3.3, we now introduce a
 485 scenario under which our modelling methodology would be deployed. In order

Algorithm 2 Hybrid B

```

procedure SELECTION( $d, q$ ) ▷ date and quantity
2:   if  $AUC \geq acc_a$  then
      if  $AUC \geq acc_b$  then
4:         return  $R_{lr1}$ 
      else
6:         if  $R_{kb} = R_{lr1}$  then
              return  $R_{lr2}$ 
8:         else
              return  $R_{lr1}$ 
10:        end if
      end if
12:  else
      if  $AUC \geq acc_b$  then
14:        if  $R_{ka} = R_{kb}$  then
              if  $R_{ka} = R_{lr1}$  then
16:                return  $R_{lr2}$ 
              else
18:                return  $R_{lr1}$ 
              end if
20:        else
              return  $R_{ka}$ 
22:        end if
      else
24:        return  $R_{ka}$ 
      end if
26:  end if
end procedure
```

486 to evaluate the developed approach, a numerical experiment was conducted.
487 The experiment takes place in a time window of 4 years, in which 50% of the
488 period is used as a training data set, 25% for model validation and tuning and
489 the last 25% as test data. During the training phase, the order allocation to
490 suppliers is random to generate the database of suppliers' performance. Next,
491 SML models train on the training dataset and perform the order allocation
492 to suppliers in test phase. Both algorithms, i.e., LR and k-NN make order
493 allocation towards suppliers which have greatest probability of success in

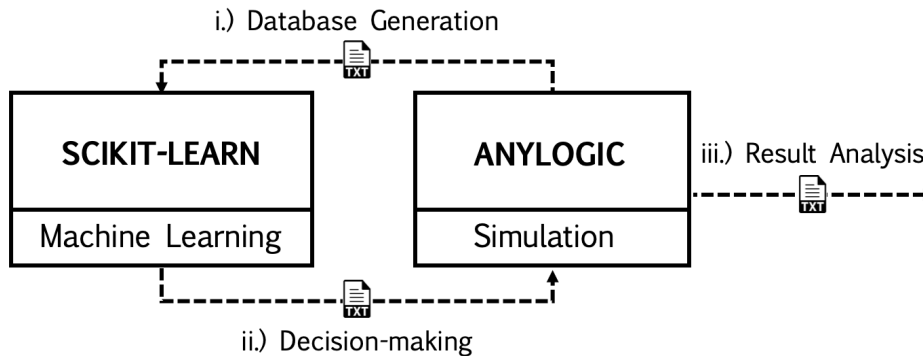


Figure 3: Integration between simulation and machine learning models.

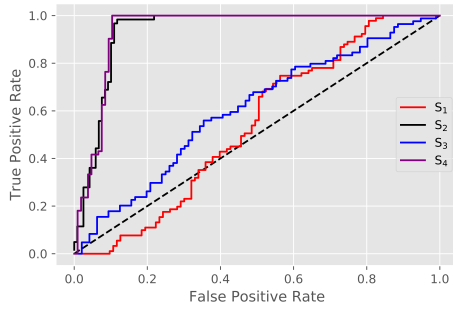
494 delivering a specific order on time. The performance of the SML models
 495 refer only to the results obtained in the test phase.

496 The first scenario assumes full availability of the four suppliers. The sec-
 497 ond scenario assumes unavailability of two suppliers due to a disruption in
 498 the system, so only two suppliers are available in the testing phase. There-
 499 fore, the supplier selection performance will be evaluated by comparing (i.)
 500 random choice of suppliers, which shows that this kind of data analysis does
 501 not exist – correlation between date and order quantity, (ii.) using k-NN and
 502 (iii.) LR algorithms, as well as the combination of these two techniques by
 503 means of (iv.) Hybrid A and (v.) Hybrid B algorithms in both scenarios.

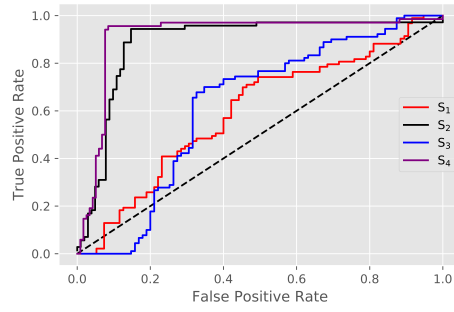
504 4. Results and Discussion

505 In this section the experiment results are presented using the combination
 506 of simulation and SML algorithms for resilient supplier selection. First, the
 507 LR performance is shown using four different seeds (n_1 to n_4), as shown in
 508 Fig. 4, which translates the prediction accuracy of each supplier given order
 509 date and quantity characteristics.

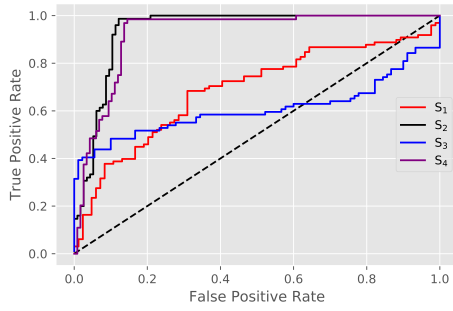
510 For instance, since the AUC of Supplier 1 and 3 (S_1 and S_3) is inferior to
 511 that of the AUC of Supplier 2 and 4 (S_2 and S_4), it is possible to conclude that
 512 based on past data, LR predicts the behavior of S_2 and S_4 better than that
 513 of S_1 and S_3 . Thus, depending on suppliers' characteristics, more accurate
 514 models can be found using the same algorithm. In addition, an extract of S_1
 515 and S_2 ROC curves using different simulation seeds is shown in Fig. 5. It can
 516 be observed there is a convergence aspect of S_2 compared to S_1 . This can be



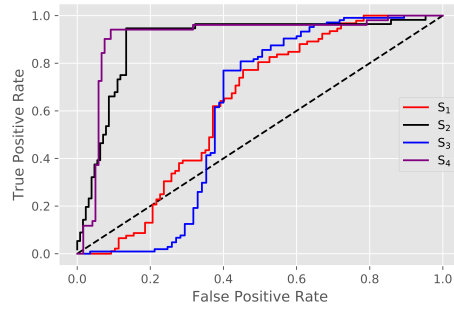
(a) ROC Curve of all suppliers with n_1



(b) ROC Curve of all suppliers with n_2



(c) ROC Curve of all suppliers with n_3



(d) ROC Curve of all suppliers with n_4

Figure 4: ROC Curve of all suppliers (S_1 to S_4).

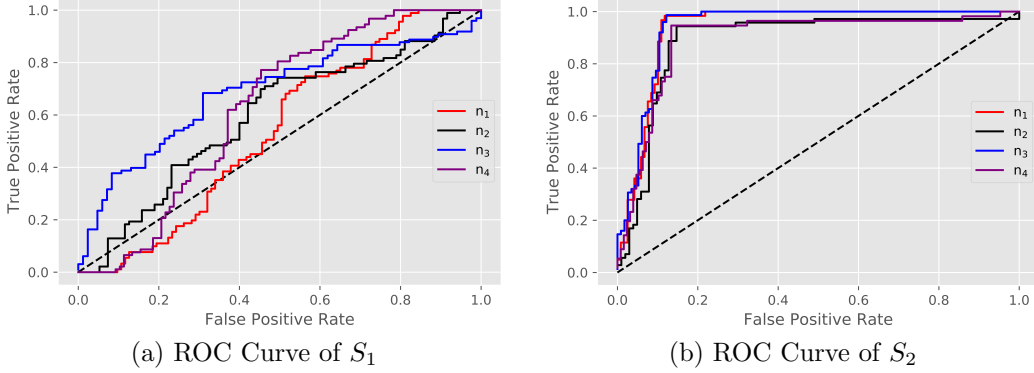


Figure 5: ROC Curve of S_1 and S_2 after simulation with four different seeds (n_1 to n_4).

517 explained by the well defined capacity restriction that has been modeled for
 518 S_2 compared to S_1 , which makes S_2 more predictable.

519 Furthermore, a classification sample analyzed via the LR algorithm is
 520 shown in Table 1. The algorithm quantifies the probability of each supplier
 521 delivering each order on time based exclusively on past data. This approach
 522 includes an important aspect of human bias avoidance and the potential to
 523 support the decision-making process using other quantitative and qualita-
 524 tive approaches. In this paper, the LR performs the supplier selection both
 525 singularly and in combination with k-NN.

Table 1: LR probability predictions for each supplier and selection results.

| Order | S_1 | S_2 | S_3 | S_4 | R_{lr1} | R_{lr2} |
|-------|--------|--------|--------|--------|-----------|-----------|
| 1 | 0.4361 | 0.1972 | 0.4980 | 0.1887 | S_3 | S_1 |
| 2 | 0.3319 | 0.3402 | 0.6014 | 0.3642 | S_3 | S_4 |
| ... | ... | ... | ... | ... | ... | ... |
| 454 | 0.6236 | 0.2755 | 0.3248 | 0.2475 | S_1 | S_3 |
| 455 | 0.3313 | 0.9232 | 0.6015 | 0.9493 | S_4 | S_2 |
| ... | ... | ... | ... | ... | ... | ... |
| 729 | 0.3230 | 0.0730 | 0.6108 | 0.0672 | S_3 | S_1 |
| 730 | 0.4156 | 0.2006 | 0.5178 | 0.1947 | S_3 | S_1 |

526 As mentioned in Subsection 3.2, the performance of k-NN algorithm is
 527 measured by its accuracy. A set of five different simulation seeds, as presented
 528 in Fig. 6, illustrate the accuracy of the k-NN algorithm in this model. In this

529 study, two predictions are made regarding the k-NN model using i.) the on-
 530 time delivery categorization and ii.) the delayed delivery categorization. In
 531 other words, the model suggests the supplier most likely to deliver a specific
 532 order on time and also the supplier most likely to perform a delayed delivery,
 533 respectively.

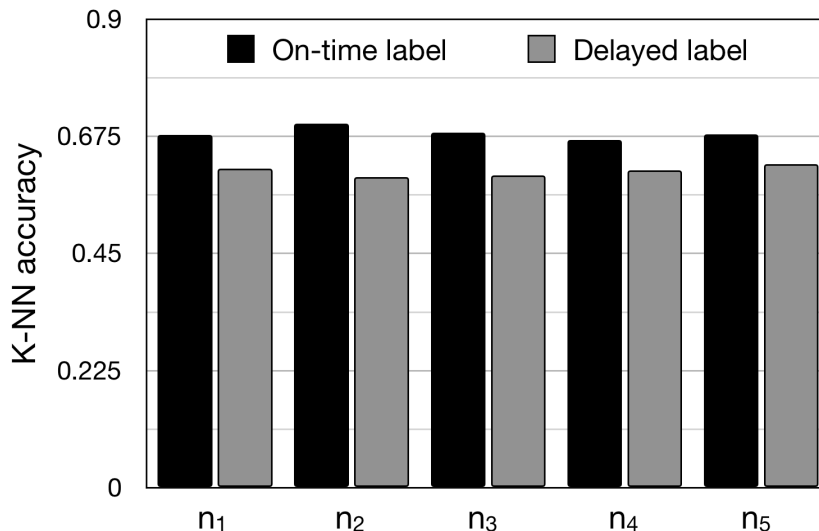


Figure 6: Accuracy comparison of k-NN model under five different simulation seeds.

534 The results show the potential use of SML models as tools for decision-
 535 making support. Simulations using different seeds were performed to test
 536 the performance of these models based on delivery reliability, which stands
 537 proxy for the rate of successful on-time deliveries.

538 Two simulations were performed based on the two previously mentioned
 539 scenarios in Subsection 3.4. Each simulation is repeated using five different
 540 seeds and the final results are presented in Fig. 7 according to the mean
 541 values.

542 The experiment results suggest that a higher number of suppliers leads to
 543 a more resilient system, which can cope with disruptions and recurrent risks.
 544 In part, this is due to the fact there are more assertive models of adequate
 545 suppliers for a specific order. More evaluation options to be evaluated are
 546 available from which to make good choice. However, it is worth mentioning
 547 there is a trade-off – since the number of orders in the period does not change,
 548 a higher number of suppliers leads to less data being analyzed for each of

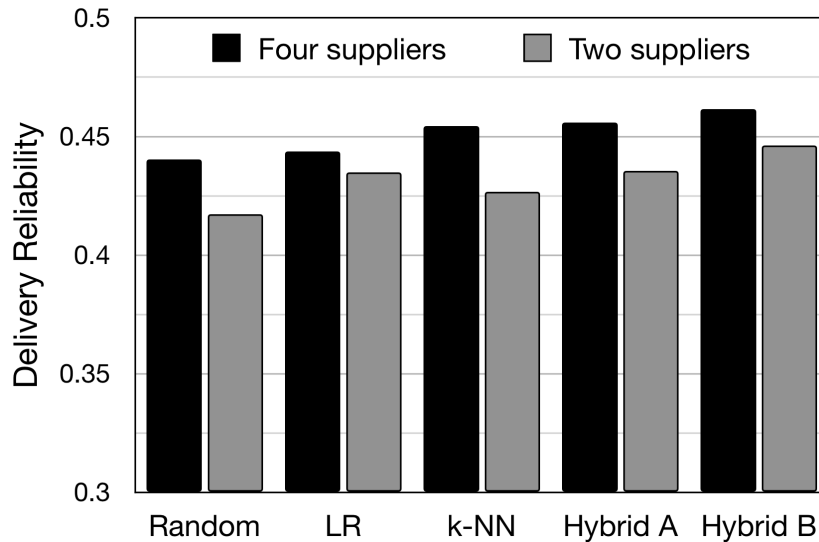


Figure 7: Delivery reliability performance after supplier selection using supervised machine learning.

549 them. For instance, in this experiment the total number of orders is 2921.
 550 Thus, with less known information about a given supplier, there is a tendency
 551 towards poor representation of reality by the model, which means less
 552 accuracy, followed by poorer results with which to obtain a resilient supplier
 553 selection.

554 It can also be observed that the mixed use of the SML algorithms led to
 555 an improvement in the delivery reliability of suppliers. For example, using
 556 the random approach to supplier selection, meaning this kind of data is not
 557 analyzed by SML, the delivery reliability is 44.03%. Adopting the Hybrid
 558 B model, the result increases to 46.16%. This means 62 late deliveries were
 559 avoided with the simple use of data that a priori would not be analyzed.

560 When generalizing the results of this study, it can be observed that Big
 561 Data is worthless if not leveraged to drive decision-making [24]. In a society
 562 increasingly influenced by data-driven decision-making, the use of any and all
 563 kinds of data have the potential to generate new forms of decision-making and
 564 negotiation mechanisms. Emerging services and analytics, including merged
 565 technologies such as data warehouse, ML, visualization [19], are a new form
 566 of value creation in the era of digital manufacturing. Therefore, a complex
 567 and disruptive reality emerges and strategic and tactical decisions must con-

568 sider the impact of digital fragmentation in all aspects of the business [117],
569 including the fragmentation of relationships between manufacturing firms.

570 The experiment results show that a combination of SML and simulation
571 can help in specifying a risk profile for each order, i.e., based on two features
572 (delivery time and quantity) that have a causality relationship to OTD. The
573 SC managers can obtain the estimations of what suppliers, or combinations
574 of suppliers are most critical in terms of the disruptions and the resulting
575 SC performance impact. As such the managers can explicitly use a causality
576 relationship of the parameters in risk profiles of supplier performance with
577 OTD (or any other KPI) that in turn, could feed risk mitigation and build-
578 ing resilient supplier profiles. These risk profiles, which are built based on
579 past data, can help creating continuous improvement strategies for supplier
580 portfolio development.

581 Ad-hoc customer-supplier relationships may arise from the adoption of
582 a data-driven culture in manufacturing firms. For instance, a data-driven
583 culture affects the bargaining power of companies, which could be represented
584 by smart contracts based on supplier selection predictive models. In addition,
585 by collecting and analyzing performance data from suppliers, it could be
586 possible to contribute to more robust risk management models, which in
587 turn would increase SC resilience.

588 Digital manufacturing points to the direction of convergence between real
589 and digital worlds by means of massive use of data and digital twins drive
590 agile experimentation to enhance production systems. Experience-based
591 decision-making tends to be replaced or, at least, strongly supported by
592 data-driven decision-making. A priori, the resilient supplier selection has a
593 role of decision-making support since it is an intrinsic multi-criteria decision
594 problem and must consider strategic decisions. Therefore, the adoption of
595 resilient supplier selection in combination with the strategic decision-making
596 level has potential to compose a robust system of supplier selection in a
597 digital manufacturing environment.

598 **5. Managerial implications and theoretical contributions**

599 Several managerial implications can be highlighted from this work, these
600 insights may pose directions to future practical implementations to resilient
601 SC development. First, our analysis shows an information method to in-
602 tegrate simulation and ML models that can evaluate digital services per-
603 formance in manufacturing. Since it is a fully digital approach, it can be

604 valuable for prototyping and validating new services in less time and cost
605 within digital manufacturing context. Second, the adoption of a data-driven
606 culture in manufacturing enterprises may result in ad-hoc customer-supplier
607 relationships. This can happen due to the possibility of developing bias-free
608 ML models, which means decision-making can be exclusively result-oriented.
609 Third, the model utilizes data that does not require any expensive data ac-
610 quisition system, therefore this kind of approach can be seen essential to
611 increment the rate of early adopters of digital manufacturing. In addition,
612 data management must consider strategic decisions to unlock benefits and
613 develop data strategies within manufacturing firms. Forth, intelligent and
614 agile decision-making is considered essential to develop resilient SCs, there-
615 fore digital twins are useful to prospect scenarios in order to achieve resilient
616 systems by performing proactive agile experimentation.

617 Furthermore, some theoretical contributions are emphasized. First, the
618 use of SML based on existing databases may boost SC risk management mod-
619 els. This can happen because the use of SML models allow the reduction of
620 abstractions of risk management models by analysing past data and pre-
621 senting pattern recognition outcomes that can substitute diverse simplifying
622 hypothesis. Second, rule-based systems combining learning algorithms can
623 increment overall system performance. In this work, two algorithms (Hybrid
624 A and B) improved overall delivery reliability by manipulating the accuracy
625 of learning algorithms. Third, as the proposed model is based on a learn-
626 ing process, it has potential to confer adaptability to the decision-making
627 process and can dynamically analyse past data in order to make better deci-
628 sions. Forth, previous researches using ML to solve supplier selection do not
629 have presented simulation approaches, which are likely to gain momentum
630 with the digitization of manufacturing assets by IoT devices. Therefore, this
631 work contributes to the vision of using manufacturing simulation in a new
632 way, i.e., as a provider of synthetic data to train ML models that address
633 SC resilience. Finally, manufacturing is becoming increasingly dependent on
634 statistical methods and there is a wide variety of data analytics approaches
635 that could be experimented to solve classical manufacturing problems.

636 **6. Conclusion**

637 In this paper, we introduced a new approach to resilient supplier selec-
638 tion that utilizes the advances in data analytics while avoiding two major
639 inconveniences, namely the need to estimate the likelihood of disruptions

640 and forecasting the performance impacts. One difficulty in managing the
641 resilient supplier portfolios using disruption probability estimations is a re-
642 lative rarity of risk events which are too intermittent and irregular to be
643 accurately identified, estimated, and forecasted. Instead of estimating prob-
644 abilities of highly unpredictable events, the emphasis of our study shifts to
645 utilizing the advantages of digital data in smart manufacturing systems to
646 predict the supplier proneness to disruptions, and the associated impact on
647 SC performance. A specific focus of analysis was directed toward resilient
648 supplier selection in digital manufacturing. The test cases were performed in
649 a digital make-to-order manufacturing environment using a simulation tool.
650 The results indicate that the use of SML algorithms can support the resilient
651 supplier selection decision-making process, leading to more predictable de-
652 livery from suppliers and improvements in risk mitigation decision-making.
653 The application of this approach requires a change of mindset regarding the
654 customer-supplier relationship, meaning that these relations should be more
655 ephemeral and data-oriented so that resilient supplier portfolios can be de-
656 veloped and resilient SCs can be achieved.

657 Two significant contributions emerge. First, we show that the associa-
658 tions of the deviations from the resilient SC performance profile with the risk
659 profiles of supplier performance can be efficiently deciphered by a combina-
660 tion of SML and simulation. Second, the results of this study advance the
661 understanding about how and when ML and simulation can be combined to
662 create digital SC twins, and through these twins improve resilience. The out-
663 comes of this study can emerge in a number of useful insights for managers
664 such as a development of most critical suppliers, re-engineering of supplier
665 base, investments in SC resilience, order allocation improvement or even an
666 acquisition of a risky but very important supplier. The findings suggest that
667 our model can be of value in revealing latent, high-risk supplier portfolios,
668 and prioritizing risk mitigation efforts. In the experiment, the suppliers had
669 restrictions on production capacity in certain periods and were represented
670 in a dataset divided by categories, such as order date and order quantity.
671 The SML model was able to predict the performance of the suppliers when
672 variations in these categorizations had occurred.

673 The use of SML can contribute to supplier selection as a risk mitigation
674 strategy that could assist optimization and resilience management models.
675 With the advent of Big Data availability, decision-making in manufactur-
676 ing will become increasingly dependent on statistical methods. Hence, it is
677 essential to pave the way for replacing abstractions with ML models in manu-

678 facturing risk management processes, so that value creation can be perceived
679 by practitioners and real data shared, leading to a virtuous circle of improve-
680 ment.

681 Finally, some limitations and future research avenues may be highlighted.
682 First, the advantages of using ML techniques can become more evident when
683 considering larger data sets. Those advantages can be manifested in faster
684 processing times and better causality recognition as compared to traditional
685 statistical methods. Since the dimensionality of our data set is quite small
686 and restricted to two parameters (i.e., delivery time and quantity), other
687 statistical methods could have been used for our specific model, but on the
688 other hand, such methods could not be feasible in real applications. In real
689 supplier databases, there would be multiple parameters in the SC resilience
690 analysis. The use of ML could suit better to such an increased complexity
691 and can be of value at manufacturing firms with a data-driven culture. Sec-
692 ond, although the model considers stochastic variations to approximate to a
693 real case, the model is still based on fictional data: the results are subject to
694 variations in real case scenarios. For real case applications in data-oriented
695 firms, more features will exist because of the increase in data availability.
696 In these cases, previous feature selection can be used to identify the most
697 relevant features in the prediction model, or deep learning techniques should
698 be considered. To that end, the simulation model can be extended by adding
699 product variability, transport costs, and other customized features. In ad-
700 dition, it is possible to investigate different SML algorithms, as well as new
701 methods of combining two or more of these algorithms while considering the
702 respective accuracy of each.

703 These limitations imply a number of possible extensions of this work in
704 future. For example, a differentiation of supplier profiles can be considered,
705 e.g., a more resilient supplier has higher costs, or a variation in available
706 quantity is different at different suppliers, or a price competition between
707 suppliers. Furthermore, the use of rule-based systems combining different
708 learning algorithms showed overall system performance improvement. This
709 may be an indicative that the use of learning subsystems via meta-learning
710 may yield even better performances specially when modelling in more com-
711 plex scenarios. These extensions would also be favorable by introducing other
712 methodological aspects, e.g., deep learning techniques which might be helpful
713 in detecting multiple causalities and improving the model performance.

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